



**Boat Sales Activity
Washington State
2nd Quarter - 2008**



Source of Sales	2008						2007				2007 & 2008 Comparison			
	April		May		June		2nd Quarter Total		2nd Quarter Total		2nd Quarter Change			
	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	%	\$	%
New Dealer	586	\$24,429,744	685	\$27,379,796	654	\$24,682,844	1,925	\$76,492,384	3,432	\$131,415,225	-1,507	-43.9%	-54,922,841	-41.8%
New Import *	156	\$4,325,890	237	\$10,322,056	207	\$3,929,078	600	\$18,577,024	890	\$27,029,574	-290	-32.6%	-8,452,550	-31.3%
Used Dealer	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Used Dealer Import	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Used Private	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Used Import **	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
In-Migrant ***	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Total	742	\$28,755,634	922	\$37,701,852	861	\$28,611,922	2,525	\$95,069,408	4,322	\$158,444,798	-1,797	-41.6%	-63,375,391	-40.0%

- * Current WA resident registers a new boat from an out of state dealer.
- ** Current WA resident registers used boat purchased from out of state.
- *** New WA resident registers boat from out of state.

Source: Washington Department of Licensing and Washington Sea Grant Program